SECTION – A

01. The method used for testing the significance of difference between two means (when sample size is small) is:

(a) t-test
(b) Mean Deviation
(c) Mean
(d) Chi-Square

02. What type of learning helps us to do with the world and applies for habit formation?

(a) Classical Conditioning
(b) Instrumental Conditioning
(c) Insightful Learning
(d) Latent Learning

03. According to Erikson, fidelity lies in which stage:

(a) Generativity vs Stagnation
(b) Identity vs Identity confusion
(c) Identity vs Inferiority
(d) Autonomy vs Shame

04. Type of Apperant motion does not include:

(a) Stroboscopic Motion
(b) Inducted Motion
(c) Autokinetic Effect
(d) Physical Movement

05. According to Viteles, which of the following is not a factor of personnel selection?

(a) Attitude
(b) Aptitude
(c) Competency
(d) Proficiency

06. The principle that a more probable behavior can be used as reinforce for a less probable one is given by:

(a) David Premack
(b) Knapp Wolfe
(c) B. F. Skinner
(d) Edward Thorndike

07. Two factor Theory of forgetting explains forgetting by:

(a) Unlearning and proactive interference
(b) Response Competition and Unlearning
(c) Retroactive and Proactive interference
(d) Proactive interference and response

08. Which one is content theory?

(a) Maslow's Need Hierarch Theory
(b) Expectancy Theory
(c) Equity Theory
(d) Reinforcement Theory

SHOUT IT
SHARE

09. Which one is not related to two factor theory of motivation?

(a) Proactive adopted is limited by its methodology
(b) Two factors are not actually distinct
(c) This theory is not a theory of work motivation
(d) Theory is based on assumption that there is a relationship between satisfaction and productivity.

10. Who proposed Hierarchical model of Intelligence?

(a) J. P Guilford
(b) Arthur Jensen
(c) Charles Spearman
(d) Howard Gardner

11. Which of the following conditioning procedure is the most effective way of acquiring a Conditioned Response (CR)?

(a) Simultaneous Conditioning
(b) Trace Conditioning
(c) Delayed Conditioning
(d) Backward Conditioning

12. This illusion is experienced when some motionless pictures are projected one after another at an appropriate rate. This illusion is referred as:

(a) Phi-phenomenon
(b) Fraser Spiral Illusion
(c) Ponzo Illusion
(d) Zollner Illusion

13. Symbolic thinking develops at which stage of Piaget's theory of cognitive development?

(a) Sensorimotor
(b) Preoperational
(c) Formal Operational
(d) Concrete Operational

14. The term "Schizophrenia" was coined by:

(a) Emil Kraeplin
(b) Benjamin Rush
(c) Sigmund Freud
(d) Eugen Bleuler

15. The tendency of misleading information presented after an event to alter the memories of the event itself is known as:

(a) Hindsight bias
(b) Encoding failure
(c) Misinformation effect
(d) False positive

16. Society of Counselling Psychology comes under which division of APA?

(a) Division 7
(b) Division 10
(c) Division 9
(d) Division 17

21. Information is best transferred from STM to LTM when a person engages in:

(a) Maintenance chunking
(b) Maintenance recording
(c) Elaborative rehearsal
(d) Elaborative networking

22. Increasing the sample size has the following effect upon the sampling error:

(a) It increases the sampling error
(b) It reduces the sampling error
(c) It has no effect on the sampling error
(d) All of the above

23. The difference between a statistic and the parameter is called:

(a) Non-random
(b) Probability
(c) Sampling error
(d) Random

24. Drive theory of social facilitation was given by:

(a) Freud Lorenz
(b) Robert Zajonc
(c) Karan and Williams
(d) Dollard and Millar

25. Robber's Cave study experiment was conducted by whom?

(a) Muzafer Sherif
(b) Hneri Tajfel
(c) Runciman & Gurr
(d) Thibaut & Kelley

26. Caleb almost always shows up late for work. His friends attribute this to Caleb's laziness. This is an example of a _____ cause.

(a) Situational
(b) Dispensational
(c) Dispositional
(d) Superficial

27. In the ABC model of attitudes, attitudes are made up of :

(a) The affective, belief, and cognitive components.
(b) The affective, behavioral, and cognitive components.
(c) The attentional, behavioral, and cognitive components.
(d) The affective, behavioral, and cultural components

17. Match List-1 with List-2:

List 1(description)

a. A reinforcement that reinforces a response at unpredictable time intervals
b. A reinforcement that reinforces a response only after a specified time has lapsed
c. A reinforcement that reinforces a response after an unpredictable number of responses
d. A reinforcement that reinforces a response only after a specified number of responses.

List 2 (types of reinforcement)

i. Fixed-ratio reinforcement
ii. Variable-ratio reinforcement
iii. Fixed-interval schedule
iv. Variable-interval schedule

Choose the correct answer

	(A)	(B)	(C)	(D)
(a)	iv	iii	ii	i
(b)	i	ii	iii	iv
(c)	ii	iii	iv	i
(d)	iii	iv	i	ii

18. If we wish to teach an individual to perform a series of behavior rather than single behavior then we use:

(a) Chaining
(b) Shaping
(c) Classical Conditioning
(d) b & c both

19. When neuron is at rest, there is a tiny electrical charge across the cell membrane:

(a) -70 Milli volts
(b) -80 Milli volts
(c) -90 Milli volts
(d) -30 Milli volts

20. Ratio schedule produce faster response than do interval schedule because:

(a) Number of responses determine the onset of reinforcement
(b) Length of time determine the onset of reinforcement
(c) Both determine the onset of reinforcement
(d) Individual does not know time of occurrence of reinforcement

35. The law of Pragnanz or law of good figure refers to as:

(a) Tendency to read an ambiguous stimulus in accordance with an expectation.
(b) Viewing under suboptimal conditions such as an object is shaded or overlapped.
(c) The tendency to perceive the simplest and most stable figure of all possible perceptual alternatives.
(d) The ability to recognise and identify common objects.

36. Which of the following pair is not the negative symptom of Schizophrenia?

(a) Delusion and Hallucination
(b) Anhedonia and avolition
(c) Poverty of speech and Apathy
(d) Flat affect and Asociality

37. Who is Not one of the three founders of Gestalt school of psychology:

(a) Kurt Koffka
(b) Wolfgang Kohler
(c) Max Wertheimer
(d) Kurt Lewin

38. The split-half method of reliability is used as a test of:

(a) Stability
(b) Internal consistency
(c) External validity
(d) Inter rater consistency

39. A test that is designed to predict a person's future success in a given area is:

(a) An aptitude test
(b) Performance test
(c) An IQ test
(d) An achievement test

40. In a _____ study, the participants do not know if they are part of the control group or the experimental group. Only the experimenter knows who is in each group:

(a) Placebo
(b) Double-blind
(c) Single-blind
(d) Triple-blind

41. Psychodynamic theory as developed by Freud saw Phobias as:

(a) Repressed Ego
(b) Repressed Id impulses
(c) Repressed Superego
(d) Repressed Defense mechanism

55. According to Karen Horney the withdrawal type of personality is associated with which of the following needs:

(a) The neurotic need for power
(b) The neurotic need for social recognition
(c) The neurotic need for affection and approval
(d) The neurotic need for independence

56. According to Abraham Maslow which of the following activity is associated with the self-esteem need of an individual:

(a) Emotional security
(b) Social stability
(c) Savings and accounts
(d) Recognition

57. Which of the following part of the brain is involved in motor and cognitive activities?

(a) Frontal lobe
(b) Parietal lobe
(c) Temporal lobe
(d) Occipital lobe

58. In which of the following situation the chances of conformity will be high:

(a) If the task is difficult
(b) If the group size is large
(c) When groups are cohesive
(d) None of the above

59. Graves disease is associated with the malfunctioning of which gland:

(a) Adrenal gland
(b) Thyroid gland
(c) Pituitary gland
(d) Pineal glands

60. Which of the following is true?

(a) Adrenal gland
(b) Pituitary gland
(c) Thyroid gland
(d) Parathyroid

1) Premature sexual maturity
2) Myxedema
3) Muscular tetany
4) Acromegaly

61. Which of the following phenomenon is not associated with obedience?

(a) Social facilitation
(b) Compliance
(c) Conformity
(d) Submission

62. Who among the following introduced the concept of noise in his model of communication?

(a) Shannon and Weaver
(b) George Gerber
(c) Charles Osgood
(d) Willbur Schramm

SECTION – B

- All the questions are compulsory.
- Answer each question in 40-60 words. Each question carries 03 marks.

1. Define synapse and differentiate between electrical synapse and chemical synapse.
2. Differentiate between directive and non-directive counseling.
3. Discuss different techniques to control confounding variables.
4. Describe factors affecting conformity.
5. Discuss the impact of parenting style on personality.
6. Outline the distinction between assessment and measurement.
7. Describe the origin of Prejudice with reference to realist conflict theory.
8. Write a short note on intellectual disability.
9. What are the various psychological techniques used for improving memory? Explain.
10. Distinguish between positive and negative symptoms of schizophrenia.

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49. The fight-or-flight response is mediated by the:

(a) Sympathetic division of the autonomic nervous system.

(b) Sympathetic division of the endocrine system.

(c) Visceral division of the peripheral nervous system.

(d) Parasympathetic division of the autonomic nervous system.

50. If a person has a paralyzed arm for which no organic basis can be found, she probably has:

(a) Conversion disorder
(b) Paralytic hypochondriasis
(c) Dissociative disorder
(d) Schizophrenic disorder

51. Expressing your thoughts directly and honestly without trampling on other people is a description of which communication style?

(a) Aggressive
(b) Empathic
(c) Submissive
(d) Assertive

52. Who amongst the following psychologist is not associated with the role of nurture in personality development?

(a) Skinner
(b) Thorndike
(c) Freud
(d) Pavlov

53. Who amongst the following is associated with "Material Me"?

(a) Sullivan
(b) James
(c) Cooley
(d) Guilford

54. Amongst the following pairs which one is **Not** true?

(a) Epigenetic principle — Erikson

(b) Growth Needs — Maslow

(c) Looking glass self — Cooley

(d) Striving for superiority — Carl Jung

63. Overprotected child will tend to display:

(a) Defensiveness
(b) Aggressiveness
(c) Immorality
(d) Negativism

64. According to Jean Piaget's theory, what is a period of preoperational stage?

(a) 7 - 11 years
(b) 0 - 2 years
(c) 11+ years
(d) 2 - 7 years

65. How the researchers study the variables in experimental research?

(a) Manipulation
(b) Selection
(c) Directly
(d) All the Above

66. If you consciously succeeded at putting a painful memory out of mind, you have used:

(a) Reintegration
(b) Suppression
(c) Repression
(d) Both a & b

67. Who proposed Humanistic Approach in Counselling?

(a) Carl Roger
(b) Williamson
(c) Frank Parsons
(d) Davision

68. Temporal contiguity between CS & US was ..... conditioning for Pavlovian Conditioning.

(a) Necessary
(b) Sufficient
(c) Both a & b
(d) None

69. In ..... conditioning the UCS predicted with perfect accuracy that CS would occur rather than a strange predictive relationship:

(a) Trace
(b) Delay
(c) Backward
(d) Simultaneous

70. ..... is a Plexiglas cage with a grid floor that can be electrified and a lever, when pressed activates a feeder mechanism and delivers food pallets to the animal.

(a) Skinner Box
(b) Thorndike Cage
(c) Operant Conditioning Box
(d) Edward Box

*****

28. According to Piaget, the ability to think logically about abstractions indicates:

(a) Concrete operational thought
(b) Egocentrism
(c) Formal operational thought
(d) Conservation

29. Psychologists use various research methods to observe and describe behaviors and mental processes. Which of the following would you use in an attempt to predict college grades from high school grades?

(a) A case study
(b) Naturalistic observation
(c) Correlational research
(d) A phone survey

30. While traveling by train, you look far ahead from the window and observe that the tracks that are parallel seem to merge together in the distance. This is an example of which monocular cue?

(a) Relative size
(b) Overlap
(c) Linear perspective
(d) Aerial perspective

31. Which of the following is not a component of the interpersonal communication process?

(a) The sender
(b) The receiver
(c) The channel
(d) The monitor

32. People with schizophrenia may speak illogically and hear voices urging self-destruction. Hearing voices in the absence of any auditory stimulation is an example of a/an:

(a) Flat emotion
(b) Inappropriate emotion
(c) Word salad
(d) Hallucination

33. The information in terms of meaning is maintained in:

(a) Semantic code
(b) Acoustic code
(c) Iconic code
(d) Information code

34. Avoidance learning involves:

(a) Instrumental conditioning with negative reinforcement
(b) Classical conditioning with positive reinforcement
(c) Classical conditioning with negative reinforcement
(d) Instrumental conditioning with positive reinforcement

42. The experience of 2 years of hypomania symptoms that do not meet the criteria for a manic episode is known as:

(a) Dysthymic disorder
(b) Dissociative disorder
(c) Cyclothymic disorder
(d) Personality disorder

43. Which Neo-Freudian believed personality was mostly a product of dealing with anxieties during childhood:

(a) Karen Horney
(b) Carl Jung
(c) Erick Erickson
(d) Afred Adler

44. Physical trace of memory in the brain is called:

(a) Engram
(b) Memogram
(c) Sonogram
(d) Memory Patches

45. Information enters into STM through a process known as:

(a) Recency effect
(b) Primacy effect
(c) Selective attention
(d) Repletion

46. When a stationary light appears to move in a darkened room due to the absence of cues to indicate that the light is not moving, it is an example of:

(a) Stroboscopic motion
(b) Autokinetic effect
(c) Phi phenomenon
(d) Microsaccades

47. You are shocked to hear that two of your co-workers who seemingly hated one another are now getting married. According to Freud, what defense mechanism best explains their prior behavior?

(a) Projection
(b) Repression
(c) Reaction formation
(d) Regression

48. Colleen found herself attracted to her psychology instructor. She would frequently go by his office just to be near him. When he didn't respond to her advances, Colleen eventually told him that she had thoughts of killing herself so that he would spend time trying to counsel her. What personality disorder best describes Colleen's thinking and behavior?

(a) Borderline personality disorder
(b) Schizoid personality disorder
(c) Schizotypal personality disorder
(d) Anti-social personality disorder